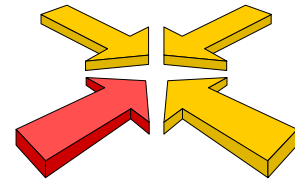


Martin Braun Consulting

Consultancy & Technical Translation



Newsletter Spring/Summer 2007



Introducing Martin Braun Consulting

Dear Reader

It gives me great pleasure to introduce Martin Braun Consulting to you. The company was successfully launched in October 2005 by a highly motivated and skilled engineer specialising in:

- Lean manufacturing
- Approvals engineering
- EMC consultancy
- Technical translation (English/German)
- Research services

Also 123mrp.NET
See back page!

We have gained expertise through many years of practical involvement in these subject areas backed up by sound theoretical knowledge both whilst employed and self-employed.

Now we are looking forward to working with you on your projects and assisting you in your success.

Yours faithfully

Martin R Braun

Proprietor

PS: Find out more on our website www.martinbraun.co.uk

We Do That “Lean Thing” Already!

Highlights from our recent Lean Manufacturing Workshop campaign

Recently we conducted a campaign to promote our exciting Lean Manufacturing Workshop and came across some interesting responses. Here are a couple.

“I don’t have time to solve my suppliers’ problems”

Of course it is true that each organisation itself should be motivated to improve. However, lean thinking advocates looking at the whole value stream, i.e. that companies should work together to make materials (or services) flow.

Sometimes, however, a supplier’s problem can be caused by the customer. For instance, the customer may order in large batches (which he then may have to store for weeks or even months, thus wasting his own resources). This means that the supplier also has to think in terms of batch & queue rather than the lean 1-piece-flow. He has to build the whole batch (requiring more space) and ship it as one shipment (may require a more expensive vehicle) due to the customer requests. So, in this example, the supplier’s problems can be customer induced.

“When I have to go on a workshop it is time for me to pack in”



Martin delivering a lean manufacturing course

It is imperative that someone responsible for manufacturing keeps up-to-date in order to implement the most efficient manufacturing technology and methodology. One method of doing this is to attend a workshop where the presenter has condensed the material to be easily accessible. The workshop setting also allows for asking questions with respect to one’s own situation, something you cannot do

with a book! On the other hand, you can challenge the presenter’s conclusions and listen to his or her response helping you to expand your horizons.

Putting the Tiger in the Tank

Case Study: Automotive EMC type-approval for an LPG controller

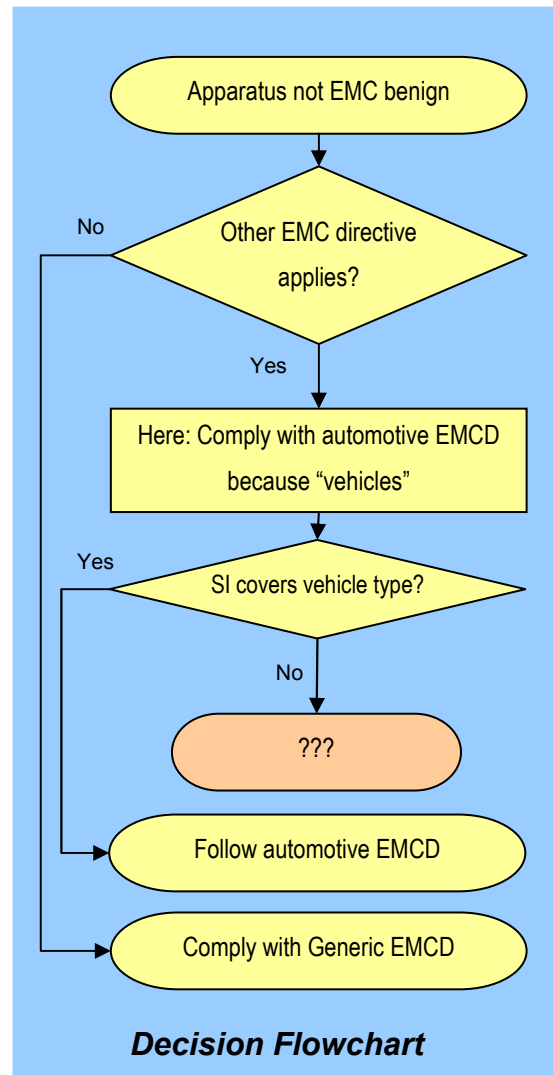
GSPK Multifuel Technology approached Martin Braun Consulting to assist with the type approval of their electronic controller for a liquefied petroleum gas (LPG) system for HGVs. What was involved?

- 1) In-depth study of the legal matters. Is the generic EMC directive applicable, or the automotive EMC directive, or both, or neither?
- 2) Market research for the most cost effective solution.
- 3) Communication with approval authorities and test houses.
- 4) Advice as to the conformity of production requirements.
- 5) Project management of both in-house and external resources.

After the type-approval certificate was presented David Abbott, Managing

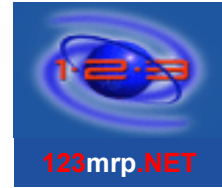


Director of GSPK Multifuel Technology, praised Martin Braun Consulting for their “pragmatic approach” and “sensible recommendations which balanced commercialism and rigour”. He concluded by saying: “It is a fact that we would not have secured the appropriate approvals so smoothly and at such a low cost without your help and support. I look forward to working with you again”



MRP As Easy As 123

Negotiating dealership for 123mrp.NET



Martin Braun Consulting is currently in negotiation with Rent-I.T. Systems UK to promote and support their revolutionary MRP software concept. Why is this concept so exciting? Because it:

- offers a fully integrated MRP system from the very start
- requires only low monthly rental payments (typically £100s rather than the £10,000s for traditional MRP systems)
- allows the users to cancel their contract at short notice
- provides full training and evaluation before commitment

**Award
winning
software**

Please get in touch with us to discuss projects in the following areas:

- Lean manufacturing
- 123mrp.NET software
- Approvals engineering
- Research services
- Other (please specify): _____

Contact details

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